**Exhibit B**

**Preliminary Campus Telephony Estimates**

The following data represents a preliminary estimate of telephony needs for each of the seven colleges and the CCSNH Systems Office, as provided by campus stakeholders. This information is intended to assist bidders in scoping the potential requirements for the proposed Microsoft Teams-integrated unified communications system across CCSNH’s diverse locations. The goal is to standardize the products, services, and design for each campus as much as possible, with uniformity across all locations being a key objective. These estimates include approximate counts of users with Direct Inward Dial (DID) numbers, common area phones, toll-free numbers, auto attendants, analog connections, paging groups, overhead paging interfaces, Survivable Branch Gateways (SBAs), hunt groups, and call groups/ACD configurations. However, these figures are rough and subject to change, as CCSNH has historically outsourced telephony management and lacks precise, finalized requirements. Bidders should use this data as a starting point for planning purposes only. The successful vendor will conduct a comprehensive technical assessment, as outlined in the "Technical Assessment Requirement" section of this RFP, to determine the accurate and final counts for licensing, hardware, and infrastructure needs at each location. This exhibit is provided to facilitate initial cost estimation and solution design, with the understanding that the technical assessment will refine these estimates into a definitive scope.

As each school evaluates the potential adoption of softphones in place of physical handsets, the final handset counts remain undetermined. To assist in planning, please provide unit costs for the following items:

1. Executive Handset
2. Standard Handset
3. Common Area Handset (including mounting hardware)
4. Conference Room Phone
5. Sidecar BLF/DSS Expansion Module (for reception handsets)

**Note:** Each college within the CCSNH system requests to retain a portion of their existing DID blocks to accommodate anticipated growth. Based on a projected 20% increase in demand, this reservation ensures sufficient numbering resources and maintains uniformity for future expansion.

**Great Bay Community College**

**320 Corporate Dr Room SW113, Portsmouth, NH 03801**

120 Users with DIDs

90 Common area phones

1 Toll Free Number

1 Auto Attendant

9 Analog connections (Note: these are existing analog stations to the PBX and do not account for other analog lines outside the phone system)

5 paging groups via handsets

1 Overhead paging interface

1 Survivable Branch Gateway/SBA

Hunt Groups

Call Groups/ACD

**White Mountain Community College**

**2020 Riverside Dr, Berlin, NH 03570**

70 Users with DIDs

78 Common area phones

5 Voicemail only mailboxes

1 Toll Free Number

8 Auto Attendants

8 Analog connections (Note: these are existing analog stations to the PBX and do not account for other analog lines outside the phone system)

8 Paging Groups via handsets

1 Overhead paging interface

1 Survivable Branch Gateway/SBA

Hunt Groups

Call Groups/ACD

**River Valley Community College**

**1 College Pl, Claremont, NH 03743**

90 Users with DIDs

60 Common area phones

1 Voicemail only mailboxes

1 Toll Free Number

1 Auto Attendant

20 Analog connections (Note: these are existing analog stations to the PBX and do not account for other analog lines outside the phone system)

7 Paging Groups via handsets

1 Overhead paging interface

1 Survivable Branch Gateway/SBA

Hunt Groups

Call Groups/ACD

**NHTI – Concord’s Community College**

**31 College Dr, Concord, NH 03301**

192 Users with DIDs

4 Common area phones

0 Voicemail only mailboxes

1 Toll Free Number

1 Auto Attendant

10 Hunt groups

31 Analog connections (Note: these are existing analog stations to the PBX and do not account for other analog lines outside the phone system)

7 Paging Groups via handsets

3 Overhead paging interface (9 Zones)

1 Survivable Branch Gateway/SBA

Call Groups/ACD

**Nashua Community College**

**505 Amherst St, Nashua, NH 03063**

92 Users with DIDs

62 Common area phones

4 Voicemail only mailboxes

0 Toll Free Number

1 Auto Attendant

62 Analog connections (Note: these are existing analog stations to the PBX and do not account for other analog lines outside the phone system)

0 Paging Groups via handsets

1 Overhead paging interface (1 Zones)

1 Survivable Branch Gateway/SBA

Hunt Groups

Call Groups/ACD

**Manchester Community College**

**1066 Front St, Manchester, NH 03102**

222 Users with DIDs

130 Common area phones

0 Voicemail only mailboxes

1 Toll Free Number

12 Auto Attendant

62 Analog connections (Note: these are existing analog stations to the PBX and do not account for other analog lines outside the phone system)

0 Paging Groups via handsets

1 Overhead paging interface (1 Zones)

1 Survivable Branch Gateway/SBA

Hunt Groups

Call Groups/ACD

**Lakes Region Community College**

**379 Belmont Rd, Laconia, NH 03246**

100 Users with DIDs

112 Common area phones

0 Voicemail only mailboxes

1 Toll Free Number

7 Auto Attendant

16 Analog connections (Note: these are existing analog stations to the PBX and do not account for other analog lines outside the phone system)

6 Paging Groups via handsets

1 Overhead paging interface (1 Zones)

1 Survivable Branch Gateway/SBA

Hunt Groups

Call Groups/ACD

**CCSNH**

**26 College Dr, Concord, NH 03301**

82 Users with DIDs

3 Common area phones

0 Voicemail only mailboxes

1 Toll Free Number

1 Auto Attendant

5 Analog connections (Note: these are existing analog stations to the PBX and do not account for other analog lines outside the phone system)

0 Paging Groups via handsets

0 Overhead paging interface

1 Survivable Branch Gateway/SBA

Hunt Groups

Call Groups/ACD